

Jean Fahmy

Data & AI executive • CIO/CTO • Entrepreneur • Consulting advisor



Nearly 30 years connecting strategy, technology, people and measurable outcomes

POSITIONING Jean helps consulting firms and executive teams turn Data and AI ambition into governed, adopted and measurable enterprise value. He combines the breadth of a CIO/CTO, the Data and AI depth of a CDAO, the commercial instinct of a founder and the client-side judgment of an executive buyer.

~30 yrs

TECHNOLOGY & TRANSFORMATION

3

TECHNOLOGY BUSINESSES SOLD

25+

ORGANIZATIONS ADVISED

EN • FR

FULLY BILINGUAL

What three decades of experience provide

EXPERIENCE LENS	PRACTICAL ADVANTAGE
Operator & buyer	Has commissioned consulting work, selected technology, led enterprise teams and remained accountable after the presentation.
Entrepreneur & builder	Three company exits connect product ambition to customers, delivery, talent, economics, scale and commercial reality.
Advisor & integrator	Recognizes the interfaces where strategy, architecture, business ownership, risk, adoption and evidence often break apart.
Teacher & translator	Eight years teaching Technology Entrepreneurship sharpened his ability to explain complexity and build others' judgment.

Selected impact

- Kruger (2024–2026): built an enterprise Data & AI operating system spanning strategy, governance, responsible-AI guardrails, a governed portfolio, Microsoft Fabric data products and adoption.
- Canada Steamship Lines (2021–2024): led broad IT and Digital accountability plus maritime AI that improved ETA prediction by 30%, achieved 96% digital-twin accuracy, enabled 15–20% fuel reduction and secured \$4.4M in funding.
- Automotive and entrepreneurship: led technology across a \$2B group with 30+ brands; built platforms serving 1,300+ dealers and 2M+ monthly users; founded and sold three technology businesses.

Two ways to apply the experience

For consulting firms and executive roles

CONTEXT	HOW JEAN CONTRIBUTES	WHAT REMAINS
Consulting firms	Strengthen propositions, pursuits, Board conversations, complex engagements, executive advisory and reusable practice IP.	A stronger executive narrative, integrated delivery and client capability that survives the engagement.
Executive leadership	Set direction; align investment; modernize applications, infrastructure, cloud, cybersecurity and data; scale AI; develop leaders.	A transformation system the organization can govern, operate, adopt and improve without hero dependence.

What Jean recognizes early

- Data problems are often ownership and definition problems disguised as platform problems.
- Pilots fail at the interfaces between business and technology, innovation and risk, model and workflow, sponsor and user.
- Architecture creates value only when teams can build, secure, operate, fund and adopt it.
- Forecast, enabled value, validated outcome and realized benefit are different claims—and need different evidence.

A reciprocal leadership compact

WHAT JEAN ASKS	WHAT JEAN COMMITS TO GIVE
ATTITUDE • PROACTIVITY • DELIVERY In that order: show up constructively, take responsible initiative and turn commitments into usable outcomes.	AUTONOMY • MASTERY • PURPOSE Clear decision space, opportunities to grow and a meaningful connection between the work and those it serves.

“People don’t care how much you know until they know how much you care.” — often attributed to Theodore Roosevelt. Jean believes kindness is our greatest superpower: care builds trust, creates safety and makes honest accountability possible.

Intellectual capital

IT Transformation Value Framework • Client-Value Evidence Methodology • 3C Breakthrough Innovation Framework • AI-First IT Operating Model • Data Product & Self-Serve Decision Model • Merkuri Impact 3C × 3P × SDG × Trust framework (formation stage).

Representative organizations

Kruger • Canada Steamship Lines • Groupe HGrégoire • AXA • Orange/France Telecom • Bell Mobility • Tim Hortons • Canon Canada • TC Media • Auto123.com • Canadian Black Book • HEC Montréal • Polytechnique Montréal • SOS Médecins • FibreNoire • Valtech.

B.Eng., Computer Engineering • French and English • IDC CIO 2026 • Info-Tech Innovator of the Year 2025 • OCTAS Gold—AI 2024 • International Bulk Journal IT Solutions Award 2024.

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